Silicon Labs Investor Presentation

July 26, 2023
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Pure-Play Leader of Intelligent Wireless Connectivity

- Unmatched Breadth, Depth, and Focus
- Strong revenue, share, and EPS growth track record
- Leadership position in large secular growth market
- Driven by our vision and values

Revenue $M

CY2020: $511  
CY2021: $721  
CY2022: $1,024

Non-GAAP EPS $

CY2020: $(2.64)  
CY2021: 1.42  
CY2022: 4.72
Our Vision and Values

**Vision**
To empower developers to create wirelessly connected devices that transform industries, grow economies, and improve lives.

**Values**
- We hire, foster and empower great talent
- We create customer value and commercial success through innovation and simplicity
- We meet our commitments and hold ourselves accountable
- We do the right thing!
Deep Customer Relationships & Commitment to Innovation

LEAP AWARDS
Gold in Connectivity BG24 and MG24 families of 2.4 GHz wireless SoCs

EE AWARDS OF ASIA & TAIWAN
Gold in Connectivity BG24 and MG24 families of 2.4 GHz wireless SoCs

EMBEDDED WORLD 2023
Best in Show
Pro Kit for Amazon Sidewalk

GREAT PLACE TO WORK 2022
Certified since 2019

CISCO SUPPLIER OF THE YEAR
Emerging Supplier of the Year

ACUITY BRANDS
Intelligent Wireless Technology Supplier of the Year

SCHNEIDER ELECTRIC
Best Collaboration Award
Consistently Outperforming the Market

42% GROWTH IN FY 2022

Growth in FY 2022

SLAB vs Market Performance
Y-Y Growth


SLAB  Market

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IoT Accelerating Market Opportunity
Established Industrial & Commercial IoT Leader as Megatrends Accelerate Growth

Large and growing market

Broad, diverse, durable customer application base

Our IoT solutions are well-positioned to capture significant share of growth
INDUSTRIAL & COMMERCIAL

ROI-Driven Market

- Renewables and electric vehicle infrastructure
- Smart lighting, shelf labels, commercial infrastructure
- Asset tracking, predictive maintenance, and production optimization

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Positioned to Win, Lead and Scale in Home & Life

Making IoT as ubiquitous as the electricity at home or the smartphone in your pocket

Actively shaping the future of wireless standards and ecosystems

Outperforming market with secure, optimized, wireless solutions that work with every ecosystem
Enabling Smarter, Connected Living

- Home security and automation
- Smart appliances, wearables, entertainment
- Medical and lifestyle
Revenue Diversity Across Customers and Regions

2022 Customers

Long Tail

Largest customer is

~5%

>140 $1M customers

2012

2022 Region

EMEA

Americas

APAC

2012
Unmatched Breadth & Depth of Our Wireless Portfolio

Amazon Alexa
Amazon Sidewalk
Google Home
Apple HomeKit
SmartThings
Xfinity Home

Bluetooth
matter
Multiprotocol
Proprietary

THREAD
WiFi
Wi-SUN
zigbee
Z-Wave
Purpose-built Platform for the IoT
Strategic and Consistent Capital Deployment

>$2B
Of share repurchases since the divestiture in April 2021

>25%
Of outstanding shares retired since April 2021

~$116M
Remaining under current authorization

14
Acquisitions integrated since start of IoT era, well positioned to continue to be strategically acquisitive

~$1.0B
Of total acquisitions since 2007

~$2.8B
Divestiture to Skyworks in 2021

~$3.3B

$1.0B

Share Buyback
M&A
### Current vs. Long-Term Target Model @ Various Revenue Levels

<table>
<thead>
<tr>
<th></th>
<th>Current</th>
<th>Long-Term Target Model @ Various Revenue Levels</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue</strong></td>
<td></td>
<td>$1.25B</td>
</tr>
<tr>
<td><strong>Revenue CAGR %</strong></td>
<td>High growth CAGR</td>
<td>$1.5B</td>
</tr>
<tr>
<td><strong>Gross Margin %(^1)</strong></td>
<td>High-50s%</td>
<td>~20%</td>
</tr>
<tr>
<td></td>
<td>(Non-GAAP)</td>
<td>(Non-GAAP)</td>
</tr>
<tr>
<td><strong>Operating expenses</strong></td>
<td>High-50s%</td>
<td>Mid-50s%</td>
</tr>
<tr>
<td>% of sales(^1)</td>
<td>(Non-GAAP)</td>
<td>(Non-GAAP)</td>
</tr>
<tr>
<td></td>
<td>Mid-40s%</td>
<td>~15%</td>
</tr>
<tr>
<td><strong>Operating income</strong></td>
<td></td>
<td>~20%</td>
</tr>
<tr>
<td>% of sales(^1)</td>
<td></td>
<td>Mid-20s%</td>
</tr>
<tr>
<td></td>
<td>(Non-GAAP)</td>
<td>(Non-GAAP)</td>
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</tbody>
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\(^1\) These items are non-GAAP and exclude stock compensation expense, amortization of intangible assets, and certain other adjustments.

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**Growth supported by massive pipeline and strong design-win momentum**

- **$18B+** Opportunity pipeline
- **+52%** 2022 design win growth
- Growing revenue faster than end markets

- Premium gross margin
- Significant earnings leverage
- Attractive high growth and sustainable business
Pure-Play Leader of Intelligent Wireless Connectivity

Unmatched breadth, depth, and focus

Strong revenue, share, and EPS growth track record

Leadership position in large secular growth market

Driven by our vision and values
Thank you!
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