# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

# **FORM 8-K**

**CURRENT REPORT** PURSUANT TO SECTION 13 OR 15(d) OF THE **SECURITIES EXCHANGE ACT OF 1934** 

Date of report (Date of earliest event reported): January 26, 2004

# SILICON LABORATORIES INC.

(Exact Name of Registrant as Specified in Charter)

000-29823

Delaware (State or Other Jurisdiction of Incorporation)

(Commission File Number)

74-2793174 (IRS Employer Identification No.)

4635 Boston Lane, Austin, TX 78735 (Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code: (512) 416-8500

Not Applicable

(Former Name or Former Address, if Changed since Last Report)

### **ITEM 7. FINANCIAL STATEMENTS, PRO FORMA INFORMATION AND EXHIBITS**

(c) Exhibits.

99 Press Release of Silicon Laboratories Inc. dated January 26, 2004.

#### **ITEM 12. RESULTS OF OPERATIONS AND FINANCIAL CONDITION**

On January 26, 2004, Silicon Laboratories Inc. issued a press release describing its results of operations for its fiscal quarter and year ended January 3, 2004. A copy of the press release is attached as Exhibit 99 to this report.

Use of Non-GAAP Financial Information

From time to time, Silicon Laboratories provides certain non-GAAP financial measures as additional information relating to its operating results. The non-GAAP financial measurements provided in the press release furnished herewith do not replace the presentation of Silicon Laboratories' GAAP financial results. These additional measurements merely provide supplemental information to assist investors in analyzing Silicon Laboratories' financial position and results of operations; however, these measures are not in accordance with, or an alternative to, GAAP and may be different from non-GAAP measures used by other companies. Silicon Laboratories has chosen to provide this information to investors because it believes that such supplemental information enables them to perform meaningful comparisons of past, present and future operating results, and as a means to highlight the results of core ongoing operations.

Pursuant to the requirements of Regulation G, we have provided in the press release furnished with this report a reconciliation of the non-GAAP financial measures to the most directly comparable GAAP financial measures.

The information in this report, including the exhibit hereto, shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liability of that section. The information contained herein and in the accompanying exhibit shall not be incorporated by reference into any filing with the U.S. Securities and Exchange Commission made by Silicon Laboratories, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

a Delaware corporation Dated: January 26, 2004
By: /s/ John W. McGovern
VICE PRESIDENT AND
CHIEF FINANCIAL OFFICER
(PRINCIPAL ACCOUNTING OFFICER) 3 EXHIBIT INDEX

Silicon Laboratories Inc.,

Exhibit No.	Description					
99	Press release dated January 26, 2004 of the Registrant					
	4					



## SILICON LABORATORIES REPORTS RECORD FINANCIAL RESULTS

AUSTIN, Texas, Jan. 26, 2004 — Silicon Laboratories Inc. (Nasdaq: SLAB), a leader in high-performance, analog-intensive, mixed-signal ICs, today reported record fourth quarter and fiscal year results for the periods ended January 3, 2004. The company announced revenues of \$109.6 million in the fourth quarter, its eleventh consecutive quarter of revenue growth.

### **Financial Results**

Revenue for 2003 increased 79 percent to \$325.3 million from \$182.0 million in 2002. Fourth quarter revenues increased by 32 percent to \$109.6 million from \$82.9 million in the third quarter of 2003. This represents an 82 percent increase over fourth quarter 2002 revenues.

Under generally accepted accounting principles (GAAP), operating income for the fourth quarter was \$28.9 million or 26.4 percent of revenues. Net income for fiscal 2003 was \$44.7 million compared to \$20.7 million in fiscal 2002. Fourth quarter net income was \$20.9 million, resulting in diluted net income per share of \$0.39, compared to third quarter 2003 net income of \$13.9 million, which resulted in diluted net income per share of \$0.26. Excluding non-cash charges for amortization of deferred stock compensation and write off of in-process R&D, adjusted net income for the fourth quarter of 2003 was \$23.8 million, representing 21.7 percent of revenues. Adjusted diluted net income per share was \$0.44. The reconciling charges are set forth in the reconciliation of GAAP to non-GAAP financial measures table included below.

The company ended the quarter with a highly liquid balance sheet with cash and short-term investments totaling \$190 million, an increase from \$143 million at the end of the third quarter of 2003. The company's headcount at the end of fiscal 2003 was 486, compared to 364 at the end of 2002.

### Silicon Labs Fourth Quarter Results

#### **Business Summary**

"2003 was another tremendous year for Silicon Laboratories. We continued to make progress on our goal to diversify our products, customers and markets," said Dan Artusi, president and chief executive officer of Silicon Laboratories. "We believe that many of our core products, including the silicon DAA, are still in the sweet spot of their life cycles. These products, combined with new opportunities resulting from our R&D pipeline and recently-acquired MCU products, offer exciting growth prospects for the future."

Every product area experienced increased year-over-year revenue in 2003. Both the silicon DAA and the ProSLIC<sup>®</sup> products increased revenue by 40 percent, and mobile handset product revenue increased by 141 percent year-over-year. The company also expanded its IP portfolio, which now totals over 300 patents issued or pending.

"Operationally, our manufacturing strategy is working very well. Seventy percent of our products were tested off-shore in Q4. This strategy has reduced cycle and transit time as well as shipping costs, further improving our operational efficiency," Mr. Artusi added. "In 2003, I believe the company proved that we have both the technological prowess and the operational expertise to build a billion dollar company."

#### **Business Outlook**

The company anticipates revenue of \$104 million to \$108 million in the first quarter of 2004.

# **Conference Call Today**

A conference call discussing the fourth quarter and fiscal 2003 results will follow the release at 4:15 p.m. Eastern Time. An audio webcast will be available simultaneously on Silicon Laboratories' website under Investor Relations (www.silabs.com). A replay will be available after the call at the website listed above or by calling 800-841-3979 (U.S.) or 402-280-1676 (international). These replays will be available through February 23, 2004.

# About Silicon Laboratories Inc.

Silicon Laboratories Inc. is a leading designer of high-performance, analog-intensive mixed-

signal integrated circuits (ICs) for a broad range of applications. Silicon Laboratories' diverse portfolio of highly integrated, patented solutions is developed by a world-class engineering team with decades of cumulative expertise in cutting-edge mixed-signal design. The company has design, engineering, marketing, sales and applications offices throughout North America, Europe and Asia. For more information about Silicon Laboratories please visit www.silabs.com.

# **Cautionary Language**

This press release contains forward-looking statements based on Silicon Laboratories' current expectations. The words "believe," "expect," "intend," "plan," "project," "will" and similar phrases as they relate to Silicon Laboratories are intended to identify such forward-looking statements. These forward-looking

statements reflect the current views and assumptions of Silicon Laboratories and are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Among the factors that could cause actual results to differ materially from those in the forward-looking statements are as follows: risks that Silicon Laboratories may not be able to maintain its historical growth rate; quarterly fluctuations in revenues and operating results; risks that Silicon Labs may not be able to manage strains associated with its growth; difficulties developing new products that achieve market acceptance; difficulties managing international activities; credit risks associated with our accounts receivable; geographic concentration of manufacturers, assemblers, test service providers and customers in the Pacific Rim that subjects Silicon Laboratories' business and results of operations to risks of natural disasters, epidemics, war and political unrest; dependence on a limited number of products and customers; product development risks; intellectual property litigation risks; risks associated with acquisitions, including the acquisition of Cygnal Integrated Products; the competitive and cyclical nature of the semiconductor industry and other factors that are detailed in Silicon Laboratories filings with the SEC, including the Form 10-K that we anticipate will be filed on or about January 26, 2004.

Note to editors: Silicon Laboratories, the Silicon Laboratories logo, Aero, ISOmodem and ProSLIC are all trademarks of Silicon Laboratories Inc. All other product names noted herein may be trademarks of their respective holders.

CONTACT: Silicon Laboratories Inc., Austin Shannon Pleasant, 512/464-9254 investor.relations@silabs.com

#### Silicon Laboratories Inc.

## Consolidated Statements of Income (in thousands, except per share data)

	THREE MONTHS ENDED			TWELVE MONTHS ENDED				
	J	(UNAU) ANUARY 3, 2004		CEMBER 28, 2002		JANUARY 3, 2004	DE	CEMBER 28, 2002
Revenues	\$	109,559	\$	60,196	\$	325,305	\$	182,016
Cost of revenues		50,267		25,794		162,173		79,939
Gross profit		59,292		34,402		163,132		102,077
Operating expenses:		,						,
Research and development		14,864		8,364		48,296		32,001
Selling, general and administrative		12,611		10,249		42,836		33,877
Write off of in-process research & development		1,600		_		1,600		
Impairment of goodwill and other intangible assets				37		_		37
Amortization of deferred stock compensation		1,301		1,267		4,986		5,173
Operating expenses		30,376		19,917		97,718		71,088
Operating income		28,916		14,485		65,414	-	30,989
Other income (expense):								
Interest income		435		406		1,368		1,582
Interest expense		(49)		(168)		(49)		(617
Other income (expense), net		170		(352)		(537)		(647
Income before income taxes		29,472		14,371		66,196		31,307
Provision for income taxes		8,549		4,547		21,480		10,590
Net income	\$	20,923	\$	9,824	\$	44,716	\$	20,717
Net income per share:		<u> </u>		<u> </u>		· · · ·		
Basic	\$	0.42	\$	0.20	\$	0.92	\$	0.44
Diluted	\$	0.39	\$	0.19	\$	0.86	\$	0.41
Weighted-average common shares outstanding:								
Basic		49,711		47,956		48,850		47,419
Diluted		53,969		50,542		52,288		50,811

#### Unaudited Reconciliation of GAAP to Non-GAAP Financial Measures (in thousands, except per share data)

	THREE MONTHS ENDED			TWELVE MONTHS ENDED				
	JANUARY 3, 2004		DECEMBER 28, 2002		JANUARY 3, 2004		DECEMBER 28, 2002	
GAAP net income	\$	20,923	\$	9,824	\$	44,716	\$	20,717
Tax-effected adjustments:								
Settlement of patent infringement lawsuit						10,377		
Write off of in-process research & development		1,600		_		1,600		_
Impairment of goodwill and other intangible assets				37				37
Amortization of deferred stock compensation		1,301		1,267		4,986		5,173
Adjusted net income	\$	23,824	\$	11,128	\$	61,679	\$	25,927
GAAP diluted shares outstanding		53,969		50,542		52,288		50,811
Adjusted diluted net income per share	\$	0.44	\$	0.22	\$	1.18	\$	0.51

## (in thousands, except per share data)

	JA	ANUARY 3, 2004	DECEMBER 28, 2002		
ASSETS					
Current assets:					
Cash and cash equivalents	\$	151,359	\$	73,950	
Short-term investments		38,954		41,216	
Accounts receivable, net of allowance for doubtful accounts of \$1,079 at January 3, 2004					
and \$945 at December 28, 2002		47,879		27,501	
Inventories		34,064		13,319	
Deferred income taxes		5,784		4,921	
Prepaid expenses and other		5,600		1,841	
Total current assets		283,640		162,748	
Property, equipment and software, net		34,376		29,781	
Goodwill		38,613		98	
Other intangible assets, net		14,744		352	
Other assets, net		6,722		4,086	
Total assets	\$	378,095	\$	197,065	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities:					
Accounts payable	\$	45,488	\$	13,272	
Accrued expenses		11,251		8,505	
Deferred income on shipments to distributors		11,526		10,147	
Income taxes payable		12,663		8,470	
Total current liabilities		80,928		40,394	
Other long-term obligations		9,962		949	
Total liabilities		90,890		41,343	
Commitments and contingencies					
Stockholders' equity:					
Common stock—\$.0001 par value; 250,000 shares authorized; 51,237 and 48,904 shares					
issued and outstanding at January 3, 2004 and December 28, 2002, respectively		5		5	
Additional paid-in capital		256,792		174,088	
Stockholder notes receivable				(228)	
Deferred stock compensation		(9,257)		(13,092)	
Retained earnings (deficit)		39,665		(5,051)	
Total stockholders' equity		287,205		155,722	
	\$	,	\$	197,065	
Total liabilities and stockholders' equity	\$	378,095	\$		

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