

# Silicon Laboratories Announces Fourth Quarter Results

# January 31, 2007 1:00 PM EST

Fourth Quarter Financial Highlights

Gross margin for the fourth quarter was 53.4 percent, which was above the company's previously stated guidance range of 52 to 53 percent. GAAP operating income was \$2.6 million. Non-GAAP operating income was \$12.7 million, or 11.4 percent of revenue. GAAP net income for the fourth quarter was \$5.2 million, or \$0.09 per fully diluted share. Non-GAAP net income, excluding certain charges, was \$13.5 million, or \$0.24 per fully diluted share. The reconciling charges are set forth in the reconciliation of GAAP to non-GAAP financial measures table included below.

The company's balance sheet continued to be strong with cash, cash equivalents and short-term investments totaling approximately \$386 million at December 30, 2006. During the quarter, the company repurchased shares of its common stock under its repurchase program at a cost of approximately \$15 million.

"We achieved year-over-year revenue growth while managing through multiple product transitions in our mobile handset business and experiencing an overall industry slowdown in the second half of the year," said Necip Sayiner, President and CEO of Silicon Laboratories. "We continue to create a diverse set of growth drivers within our business and execute on our new product introductions in our effort to drive double digit growth in 2007."

### **Business Summary**

During the fourth quarter, the company experienced strong demand for its Broadcast products, in particular FM tuners and satellite receivers. The broad-based mixed-signal business experienced a slight decline on a sequential basis due to lower modem shipments.

The mobile handset business performed within the company's guidance for the fourth quarter. Silicon Laboratories experienced a decline in the total GSM/GPRS transceiver shipments, which was largely offset by the increase in EDGE transceiver shipments, initial AeroFONE™ revenue and FM tuner growth.

#### **Business Outlook**

For the first quarter of 2007, the company anticipates revenue to be in a range of \$106 to \$111 million.

## Webcast and Conference Call

A conference call discussing the fourth quarter results will follow this press release today at 7:30 a.m. Central Time. An audio webcast will be available simultaneously on Silicon Laboratories' website under Investor Relations (www.silabs.com). A replay will be available after the call at the same website listed above or by calling 800-801-6154 or +1-402-280-1615 (international). Replays will be available through February 14, 2007.

## About Silicon Laboratories Inc.

Silicon Laboratories Inc. is a leading designer of high-performance, analog-intensive, mixed-signal integrated circuits (ICs) for a broad range of applications. Silicon Laboratories' diverse portfolio of highly integrated, patented solutions is developed by a world-class engineering team with decades of cumulative expertise in cutting-edge mixed-signal design. The company has design, engineering, marketing, sales and applications offices throughout North America, Europe and Asia. For more information about Silicon Laboratories, please visit www.silabs.com.

# Forward Looking Statements

This press release contains forward-looking statements based on Silicon Laboratories' current expectations. The words "believe," "estimate," "expect," "intend," "anticipate," "plan," "project," "will" and similar phrases as they relate to Silicon Laboratories are intended to identify such forward-looking statements. These forward-looking statements reflect the current views and assumptions of Silicon Laboratories and are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Among the factors that could cause actual results to differ materially from those in the forward-looking statements are the following: risks that Silicon Laboratories may not be able to maintain its historical growth; quarterly fluctuations in revenues and operating results; volatile stock price; average selling prices of products may decrease significantly and rapidly, dependence on a limited number of products and customers; risks associated with shifting market demand from GSM/GPRS to EDGE and WCDMA; difficulties developing new products that achieve market acceptance; risks that Silicon Laboratories may not be able to manage strains associated with its growth; dependence on key personnel; difficulties managing our manufacturers and subcontractors; difficulties managing international activities; credit risks associated with our accounts receivable; geographic concentration of manufacturers, assemblers, test service providers and customers in the Pacific Rim that subjects Silicon Laboratories' business and results of operations to risks of natural disasters, epidemics, war and political unrest; product development risks; inventory-related risks; intellectual property litigation risks; risks associated with acquisitions; the competitive and cyclical nature of the semiconductor industry and other factors that are detailed in Silicon Laboratories' filings with the SEC. Silicon Laboratories disclaims any intention or obligation to update or revise any forward-looking statements, wheth

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Silicon Laboratories Inc.
Consolidated Statements of Income
(in thousands, except per share data)

Three Months Ended Twelve Months Ended

	December 30, 2006	December 31, 2005	December 30, 2006	December 31, 2005
Revenues Cost of revenues	(Unaudited) \$111,012 51,778	(Unaudited) \$109,856 49,499		\$425,689 193,904
Gross profit Operating expenses Research and	59 <b>,</b> 234	60,357	256 <b>,</b> 380	231,785
development Selling, general and	32 <b>,</b> 419	23,692	121,707	101 <b>,</b> 222
administrative In-process	24,185	18,898	102,358	72 <b>,</b> 553
research and development			3,200	
Operating expenses	56,604	42,590	227,265	173,775
Operating income Other income (expense):	2,630	17,767	29,115	58,010
Interest income	3,394	2,743	13,745	8,285
Interest expense Other income	(237)	(191)	(872)	(322)
(expense), net	400	(91)	744	(332)
Income before				
income taxes	6,187	20,228	42,732	65,641
Provision for income taxes	964	4,965	11,574	18,135
Net income	\$5 <b>,</b> 223	\$15 <b>,</b> 263	\$31,158	\$47,506
Net income per share: Basic	\$0.10	\$0.28	\$0.56	\$0.89
Diluted Weighted-average common shares outstanding:	\$0.09	\$0.27	\$0.54	\$0.86
Basic Diluted	54,715 56,109	54,210 56,206	55,346 57,201	53,399 55,485

Unaudited Reconciliation of GAAP to Non-GAAP Financial Measures (in thousands, except per share data)

	Three Months Ended		
	December 30, 2006		
GAAP operating income Stock compensation adjustments:	\$2 <b>,</b> 630	\$17 <b>,</b> 767	
Cost of revenues	311	58	
Research and development	5 <b>,</b> 157	1,081	
Selling, general and administrative		1,520	
Non-GAAP operating income	\$12,708	\$20,426	
Non-GAAP operating income %	11.4%	18.6%	
	Three Mont	ths Ended	
	December 30, 2006	December 31, 2005	
GAAP net income	\$5 <b>,</b> 223	\$15 <b>,</b> 263	
Stock compensation adjustments:			
Cost of revenues	311		
Research and development		1,081	
Selling, general and administrative	4,610		
Provision for income taxes	(1,781)	(890)	
Non-GAAP net income	\$13,520	\$17 <b>,</b> 032	
GAAP diluted shares outstanding	56,109	56,206	
Non-GAAP diluted net income per share	\$0.24	\$0.30	

Silicon Laboratories Inc.
Consolidated Balance Sheets
(in thousands, except per share data)

	December 30, 2006	December 31, 2005
	(Unaudited)	
Assets		
Current assets:		
Cash and cash equivalents	\$68,188	\$100 <b>,</b> 504
Short-term investments	318,104	263,206

2006 and \$1,088 at December 31, 2005	Accounts receivable, net of allowance for doubtful accounts of \$548 at December 30,		
Inventories		49,701	56,883
### Prepaid expenses and other 14,102 9,670  Total current assets 503,707 464,900  Property, equipment and software, net 43,321 32,584  Goodwill 78,224 62,877  Other intangible assets, net 21,970 14,838  Other assets, net 39,773 25,863  Total assets \$686,995 \$601,062    Liabilities and Stockholders' Equity		•	•
Total current assets Property, equipment and software, net	Deferred income taxes		
Property, equipment and software, net	Prepaid expenses and other	14,102	9,670
Coodwill	Total current assets	503 <b>,</b> 707	•
Other intangible assets, net         21,970         14,838           Other assets, net         39,773         25,863           Total assets         \$686,995         \$601,062           Liabilities and Stockholders' Equity           Current liabilities:           Accounts payable         \$36,396         \$43,846           Accrued expenses         27,929         16,129           Deferred income on shipments to distributors         22,234         17,273           Income taxes payable         15,063         18,348           Total current liabilities         101,622         95,596           Long-term obligations and other liabilities         16,691         7,418           Total liabilities         118,313         103,014           Commitments and contingencies         Stockholders' equity:         Preferred stock\$0.0001 par value; 10,000         shares authorized; no shares issued and outstanding	Property, equipment and software, net		•
Other assets, net         39,773         25,863           Total assets         \$686,995         \$601,062           Liabilities and Stockholders' Equity         \$686,995         \$601,062           Liabilities and Stockholders' Equity         \$36,396         \$43,846           Accounts payable         \$36,396         \$43,846           Accrued expenses         27,929         16,129           Deferred income on shipments to         22,234         17,273           Income taxes payable         15,063         18,348           Total current liabilities         101,622         95,596           Long-term obligations and other liabilities         16,691         7,418           Total liabilities         118,313         103,014           Commitments and contingencies         Stockholders' equity:         Preferred stock\$0.0001 par value; 10,000           shares authorized; no shares issued and outstanding             Common stock\$0.0001 par value; 250,000         shares issued and outstanding at December         30, 2066 and December 31, 2005, respectively         5         5           Additional paid-in capital         373,655         335,284         Deferred stock compensation          (1,105)           Retained earnings         195,022         163,864			
Total assets \$686,995 \$601,062 ************************************	<del>-</del>		
Liabilities and Stockholders' Equity  Current liabilities: Accounts payable \$36,396 \$43,846 Accrued expenses 27,929 16,129 Deferred income on shipments to distributors 22,234 17,273 Income taxes payable 15,063 18,348  Total current liabilities 101,622 95,596 Long-term obligations and other liabilities 16,691 7,418  Total liabilities 118,313 103,014  Commitments and contingencies  Stockholders' equity: Preferred stock—\$0.0001 par value; 10,000 shares authorized; no shares issued and outstanding ————————————————————————————————————	Other assets, net	39 <b>,</b> 773	25 <b>,</b> 863
Current liabilities: Accounts payable \$36,396 \$43,846 Accrued expenses 27,929 16,129 Deferred income on shipments to distributors 22,234 17,273 Income taxes payable 15,063 18,348  Total current liabilities 101,622 95,596 Long-term obligations and other liabilities 16,691 7,418  Total liabilities 118,313 103,014  Commitments and contingencies Stockholders' equity: Preferred stock\$0.0001 par value; 10,000 shares authorized; no shares issued and outstanding Common stock\$0.0001 par value; 250,000 shares authorized; 54,802 and 54,530 shares issued and outstanding at December 30, 2006 and December 31, 2005, respectively 5 5 Additional paid-in capital 373,655 335,284 Deferred stock compensation (1,105) Retained earnings 195,022 163,864  Total stockholders' equity \$686,995 \$601,062	Total assets =	·	,
Accounts payable Accrued expenses Deferred income on shipments to distributors Income taxes payable  Total current liabilities Long-term obligations and other liabilities Total liabilities Stockholders' equity: Preferred stock—\$0.0001 par value; 10,000 shares authorized; no shares issued and outstanding Common stock—\$0.0001 par value; 250,000 shares issued and outstanding at December 30, 2006 and December 31, 2005, respectively Additional paid—in capital Deferred stock compensation Retained earnings  Total liabilities and stockholders' equity \$686,995 \$601,062			
Accrued expenses Deferred income on shipments to distributors Income taxes payable  Total current liabilities Long-term obligations and other liabilities Total liabilities and stockholders' equity Total liabilities and stockholders' equity Sound Total liabilities and stockholders' equity Sound Total liabilities Total liabilities Total stockholders' equity Sound Total Sound Total liabilities Total stockholders' equity Sound Total Sound Total liabilities Total Sound		\$36,396	\$43,846
Deferred income on shipments to distributors Income taxes payable  Total current liabilities Long-term obligations and other liabilities  Total liabilities  Total liabilities  Total liabilities  Total liabilities  Total liabilities  Total liabilities  Stockholders' equity: Preferred stock—\$0.0001 par value; 10,000 shares authorized; no shares issued and outstanding Common stock—\$0.0001 par value; 250,000 shares authorized; 54,802 and 54,530 shares issued and outstanding at December 30, 2006 and December 31, 2005, respectively Additional paid—in capital Deferred stock compensation Retained earnings  Total stockholders' equity  568,682  498,048  Total liabilities and stockholders' equity \$686,995 \$601,062		•	•
distributors Income taxes payable  Total current liabilities Long-term obligations and other liabilities  Total liabilities  Total liabilities  Total liabilities  Income taxes payable  Total current liabilities  Income taxes payable  Income taxes  Income taxes	<del>-</del>	, -	,
Total current liabilities  Total current liabilities  Long-term obligations and other liabilities  Total liabilities  Total liabilities  Total liabilities  Total liabilities  Total liabilities  Stockholders' equity:  Preferred stock\$0.0001 par value; 10,000 shares authorized; no shares issued and outstanding  Common stock\$0.0001 par value; 250,000 shares authorized; 54,802 and 54,530 shares issued and outstanding at December 30, 2006 and December 31, 2005, respectively  Additional paid-in capital Deferred stock compensation Retained earnings  Total stockholders' equity  \$686,995  \$601,062	<del>-</del>	22,234	17,273
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Commitments and contingencies Stockholders' equity: Preferred stock\$0.0001 par value; 10,000 shares authorized; no shares issued and outstanding Common stock\$0.0001 par value; 250,000 shares authorized; 54,802 and 54,530 shares issued and outstanding at December 30, 2006 and December 31, 2005, respectively 5 Additional paid-in capital 373,655 335,284 Deferred stock compensation (1,105) Retained earnings 195,022 163,864  Total stockholders' equity \$686,995 \$601,062	Long-term obligations and other liabilities	16,691	7,418
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Total stockholders' equity 568,682 498,048  Total liabilities and stockholders' equity \$686,995 \$601,062			
Total liabilities and stockholders' equity \$686,995 \$601,062	Retained earnings		
	Total stockholders' equity	568,682	498,048

Certain prior period amounts have been reclassified to conform to the current period presentation.

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SOURCE: Silicon Laboratories Inc.