

# Silicon Labs Investor Presentation

February 7, 2024



## **Private Securities Litigation Reform Act of 1995**

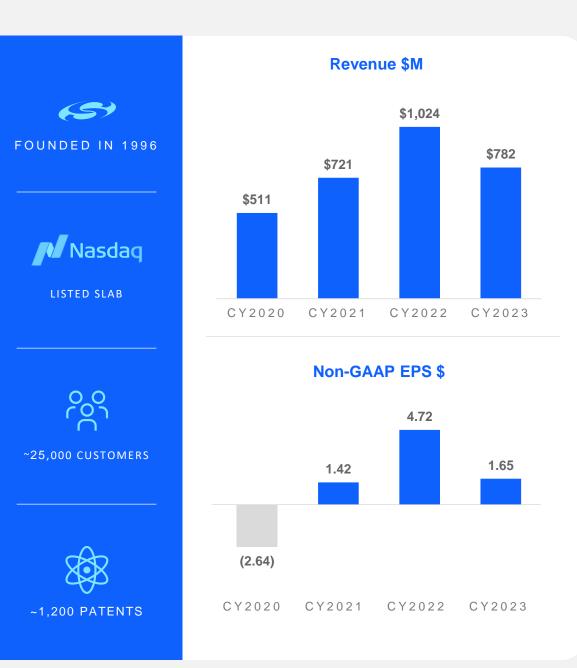
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### SILICON LABS

## Pure-Play Leader of Intelligent Wireless Connectivity

- Unmatched Breadth, Depth, and Focus
- Strong revenue, share, and EPS growth track record
- Leadership position in large secular growth market
- Driven by our vison and values





## **Our Vision and Values**

VISION

To empower developers to create wirelessly connected devices that transform industries, grow economies, and improve lives. VALUES









We do the right thing!

We hire, foster and empower great talent

We create customer value and commercial success through innovation and simplicity We meet our commitments and hold ourselves accountable





## **Deep Customer Relationships & Commitment to Innovation**





LEAP AWARDS Gold in Connectivity BG24 and MG24 families of 2.4 GHz wireless SoCs

EE AWARDS OF ASIA & TAIWAN Gold in Connectivity BG24 and MG24 families of 2.4 GHz wireless SoCs



EMBEDDED WORLD 2023 BEST IN SHOW

Pro Kit for Amazon Sidewalk and SiWx917



#### **GREAT PLACE TO WORK 2023**

Certified since 2019

# cisco.

CISCO SUPPLIER OF THE YEAR

Emerging Supplier of the Year



#### ACUITY BRANDS

Intelligent Wireless Technology Supplier of the Year



SCHNEIDER ELECTRIC

Best Collaboration Award



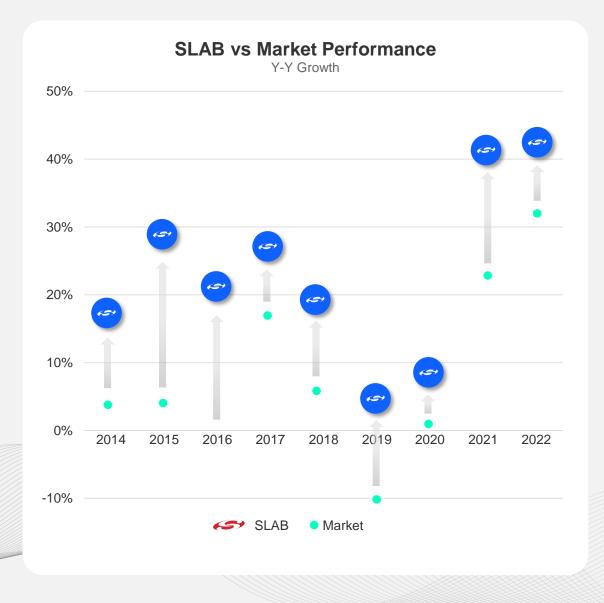
#### CES INNOVATION AWARDS

Honoree in Embedded Category for SiWx917



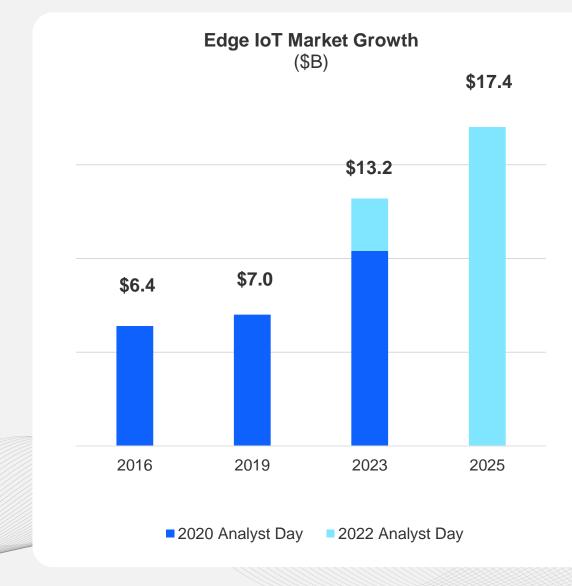
## Consistently Outperforming the Market





SILICON LABS

## IoT Accelerating Market Opportunity





## **Established Industrial & Commercial IoT Leader as Megatrends Accelerate Growth**



Large and growing market

Broad, diverse, durable customer application base

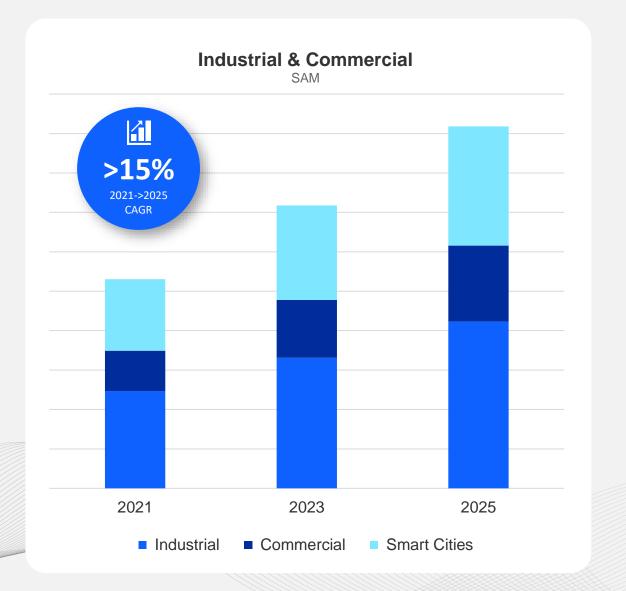
Our IoT solutions are well-positioned to capture significant share of growth



#### INDUSTRIAL & COMMERCIAL

## **ROI-Driven Market**

- Renewables and electric vehicle infrastructure
- Smart lighting, shelf labels, commercial infrastructure
- Asset tracking, predictive maintenance, and production optimization





## Positioned to Win, Lead and Scale in Home & Life



Making IoT as ubiquitous as the electricity at home or the smartphone in your pocket

Actively shaping the future of wireless standards and ecosystems

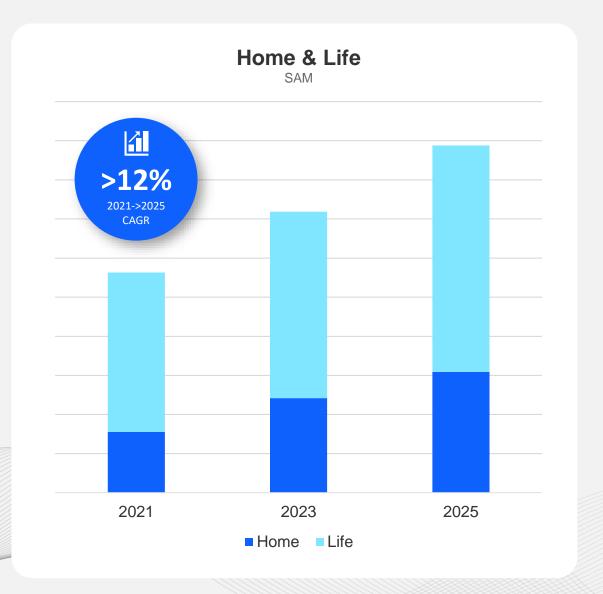
Outperforming market with secure, optimized, wireless solutions that work with every ecosystem



#### HOME & LIFE

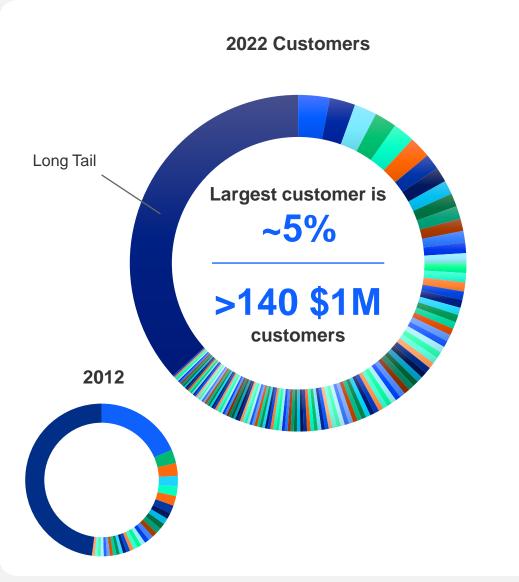
## **Enabling Smarter, Connected** Living

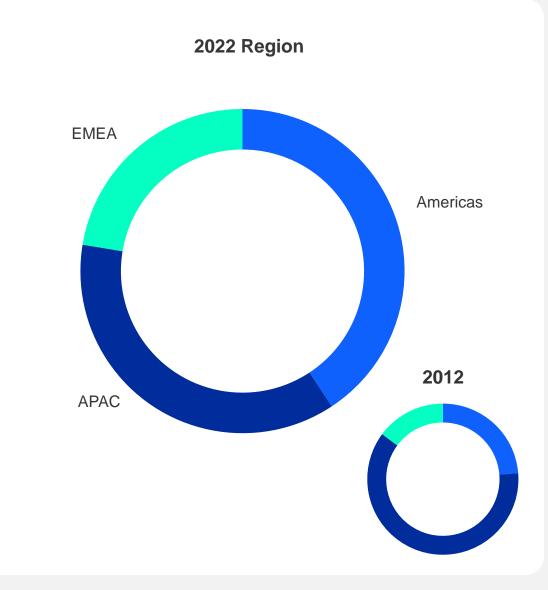
- Home security and automation
- Smart appliances, wearables, entertainment
- Medical and lifestyle





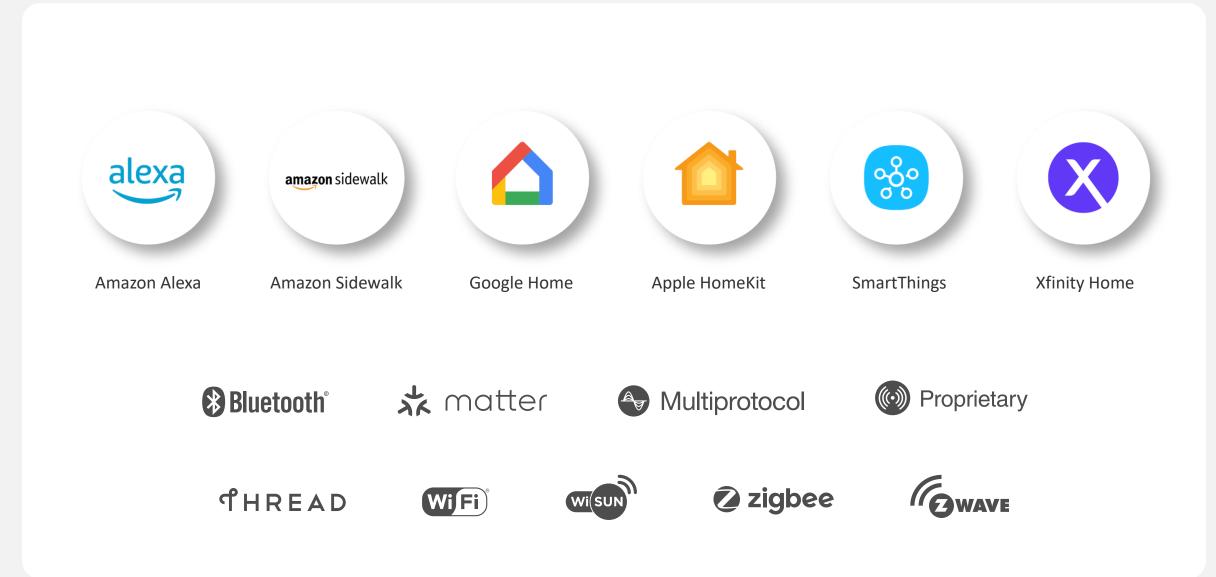
## **Revenue Diversity Across Customers and Regions**





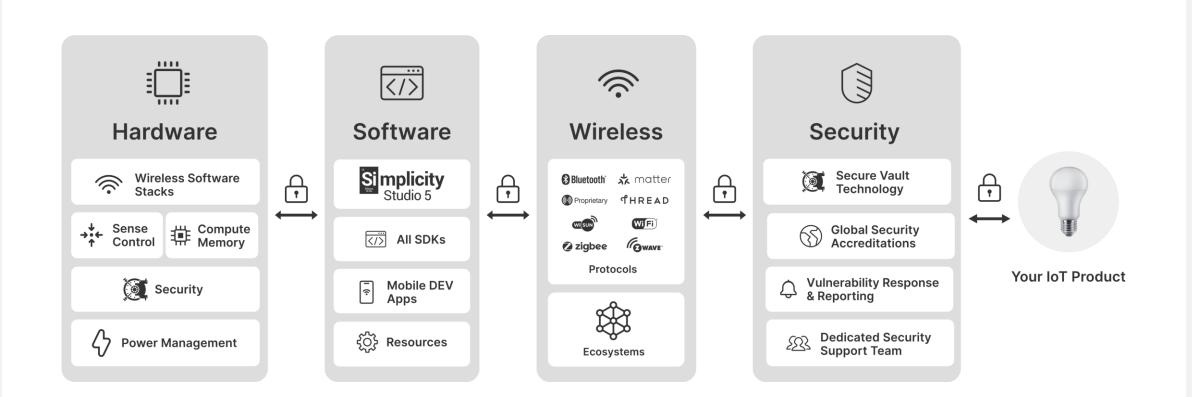


## **Unmatched Breadth & Depth of Our Wireless Portfolio**



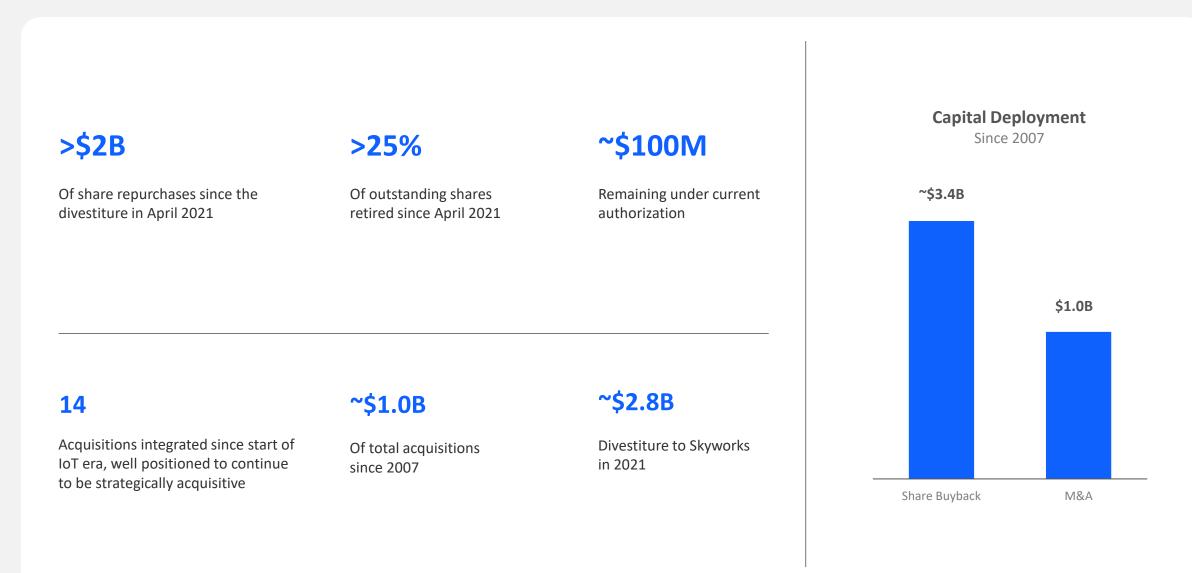


## **Purpose-built Platform for the IoT**





## **Strategic and Consistent Capital Deployment**





## Strong & Sustainable Growth, & Highly Attractive Target Model

| Revenue   | Current<br>High growth | Long-Term Target Model<br>@ Various Revenue Levels |          |  |
|---|------------------------|--|----------|--|
|   |                        | \$1.25B  | \$1.5B   |  |
| Revenue CAGR %  | CAGR                   | ~2   | ~20%     |  |
| <b>Gross Margin %</b> <sup>1</sup><br>(Non-GAAP)                          | High-50s%              | Mid-50s%   |          |  |
| <b>Operating expenses</b><br><b>% of sales</b> <sup>1</sup><br>(Non-GAAP) | Mid-40s%               | Mid-30s%   | Low-30s% |  |
| <b>Operating income</b><br><b>% of sales</b> <sup>1</sup><br>(Non-GAAP)   | ~15%                   | ~20%   | Mid-20s% |  |

<sup>1</sup> These items are non-GAAP and exclude stock compensation expense, amortization of intangible assets, and certain other adjustments.

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### Growth supported by massive pipeline and strong design-win momentum







Growing revenue faster than end markets



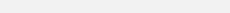
Premium gross margin

Significant earnings leverage

2023 design win growth



Attractive high growth and sustainable business





Pure-Play Leader of Intelligent Wireless Connectivity



Unmatched breadth, depth, and focus

### Strong revenue, share, and EPS growth track record

Leadership position in large secular growth market

### Driven by our vision and values







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