

## Silicon Laboratories Announces Record Revenue

# October 24, 2007 12:00 PM EDT

AUSTIN, Texas--(BUSINESS WIRE)--Oct. 24, 2007--Silicon Laboratories Inc. (Nasdaq:SLAB), a leader in high-performance, analog-intensive, mixed-signal integrated circuits (ICs), today reported record revenue from continuing operations of \$87.9 million, a 21 percent increase over the same period last year. Earnings per share exceeded expectations, increasing significantly over prior quarters. The company's improved profitability increased non-GAAP operating income percent to double that of first quarter levels, primarily due to accelerating revenues and continued cost controls.

#### Third Quarter Financial Results

Revenue grew by 16 percent sequentially driven by growth across the company's major product lines. GAAP gross margin was 60.2 percent. GAAP operating income was \$10.4 million and GAAP diluted earnings per share from continuing operations increased to \$0.31, inclusive of a seven cent favorable impact from a tax benefit credited in the quarter.

Excluding \$8.5 million in stock compensation expense, non-GAAP gross margin increased slightly to 60.7 percent. Operating expenses declined to less than 40 percent of revenue resulting in non-GAAP operating income of \$19.0 million, or 21.6 percent of revenue, representing significant progress towards the company's target model. Non-GAAP diluted earnings per share from continuing operations was \$0.43, which also includes the seven cent tax benefit credited in the quarter. The reconciling charges are set forth in the financial measures table included below.

The company ended the quarter with approximately \$638 million in cash, cash equivalents and short-term investments.

## **Business Summary**

Third quarter revenue was fueled broadly by a number of growing product lines. The voice and embedded modem businesses benefited from growth at key customers during the quarter. The broad-based businesses, which include timing and microcontrollers, achieved double-digit sequential growth. Design wins accelerated for these products throughout the quarter. New product introductions, including the first programmable XOs and VCXOs and a new family of small form factor MCUs, are expected to contribute to design win momentum and sustained high growth for the broad-based products.

The broadcast business grew significantly again during the quarter driven by strength across both the handset and portable markets. The demand for the company's new FM transmitter in portable navigation devices and MP3 accessories was very healthy, and unit volume for FM tuners in handsets continued to expand. The company also anticipates first revenue from the AM/FM receiver in the fourth quarter, further diversifying the broadcast revenue base and market reach.

"We are realizing the leverage of our mixed-signal business model as strong demand combined with lower operating expenses drove better than anticipated results," said Necip Sayiner, president and chief executive officer of Silicon Laboratories. "With this foundation in place, we are prepared to further invest in our R&D efforts to continue to accelerate our growth in order to optimize the business for the future."

For the fourth quarter of 2007, the company is guiding revenue in the range of \$93 to \$97 million.

## Webcast and Conference Call

A conference call discussing the third quarter results will follow this press release today at 7:30 a.m. Central Time. An audio webcast will be available simultaneously on Silicon Laboratories' website under Investor Relations (www.silabs.com). A replay will be available after the call at the same website listed above or by calling 866-347-5805 or +1 203-369-0021 (international). Replays will be available through November 7, 2007.

## About Silicon Laboratories Inc.

Silicon Laboratories Inc. is a leading designer of high-performance, analog-intensive, mixed-signal integrated circuits (ICs) for a broad range of applications. Silicon Laboratories' diverse portfolio of highly integrated, patented solutions is developed by a world-class engineering team with expertise in cutting-edge mixed-signal design. The company has design, engineering, marketing, sales and applications offices throughout North America, Europe and Asia. For more information about Silicon Laboratories, please visit www.silabs.com.

# Forward Looking Statements

This press release contains forward-looking statements based on Silicon Laboratories' current expectations. The words "believe," "estimate," "expect," "intend," "anticipate," "plan," "project," "will" and similar phrases as they relate to Silicon Laboratories are intended to identify such forward-looking statements. These forward-looking statements reflect the current views and assumptions of Silicon Laboratories and are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Among the factors that could cause actual results to differ materially from those in the forward-looking statements are the following: risks that Silicon Laboratories may not be able to maintain its historical growth; quarterly fluctuations in revenues and operating results; volatile stock price; average selling prices of products may decrease significantly and rapidly, dependence on a limited number of products and customers; difficulties developing new products that achieve market acceptance; risks that Silicon Laboratories may not be able to manage strains associated with its growth (including risks associated with the implementation of its enterprise resource planning system); dependence on key personnel; difficulties managing our manufacturers and subcontractors; difficulties managing international activities; credit risks associated with our accounts receivable; geographic concentration of manufacturers, assemblers, test service providers and customers in the Pacific Rim that subjects Silicon Laboratories' business and results of operations to risks of natural disasters, epidemics, war and political unrest; product development risks; inventory-related risks; intellectual property litigation risks; risks associated with acquisitions and divestitures; the competitive and cyclical nature of the semiconductor industry and other factors that are detailed in Silicon Laboratories' filings with the SEC. Silicon Laboratories disclaims any intention or obligation to update or revise an

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# Silicon Laboratories Inc. Condensed Consolidated Statements of Income (In thousands, except per share data) (Unaudited)

	Three Months Ended		Nine Months Ended	
	September 29, 2007	-	September 29, 2007	-
Revenues Cost of revenues			\$237,349 93,658	
Gross profit Operating expenses: Research and	52 <b>,</b> 952	47,076	143,691	142,095
development Selling, general	20,844	23,007	67 <b>,</b> 796	66,695
and administrative In-process research	21,693	24,210	67 <b>,</b> 267	67,763
and development				2 <b>,</b> 600
Operating expenses	42,537	47,217	135,063	137,058
Operating income (loss) Other income (expense):	10,415	(141)	8 <b>,</b> 628	5 <b>,</b> 037
Interest income Interest expense			18,003 (527)	
Other income (expense), net	(214)	53	(384)	344
Income from continuing operations before				
income taxes Provision (benefit)	17,208	3,201	25 <b>,</b> 720	15,097
for income taxes			1,950	
<pre>Income from continuing   operations Income from   discontinued</pre>	17,624	2 <b>,</b> 789	23 <b>,</b> 770	10,992
operations, net of income taxes	2,810		159,750	
Net income	\$20,434	\$4,734	\$183,520	\$25 <b>,</b> 935
	<del></del>			<del></del>

Basic earnings per
share:

Revenues Gross profit Operating expenses	GAAP Measur  \$87,93 52,95	Compensati e Expense 8 2 \$4	Non- on GAAP Measure  414 \$53,366	of Revenue
	Measur  \$87,93	Compensati e Expense  8	on GAAP • Measure 	of Revenue
	_	Compensati	on GAAP	of
Non-GAAP Income Statement Ite	ems		r 29, 2007	 Non-GAAP
Unaudited Reconciliation of (In thousands		er share dat		asures
	55,215 56,767	55,725 57,151		
Diluted earnings per share:    Income from continuing operations    Net income	•	\$0.05 \$0.08	\$0.42 \$3.25	\$0.19 \$0.45
continuing operations Net income	\$0.32 \$0.37	\$0.05 \$0.08	\$0.43 \$3.34	\$0.20 \$0.47

\$73,814

Operating income (loss) (3,724) 11,770 8,046 10.9%

Revenues

Non-GAAP Diluted Earnings Per Share	Three Months Ended September 29, 2007
GAAP income from continuing operations Stock compensation adjustments:	\$17 <b>,</b> 624
Cost of revenues	414
Research and development Selling, general and	3,472
administrative	4,651
Provision for income taxes	(1,524)
Non-GAAP income from continuing	
operations	\$24,637
GAAP diluted shares outstanding	56,767
Non-GAAP diluted earnings per share	\$0.43

Silicon Laboratories Inc.
Condensed Consolidated Balance Sheets
(In thousands, except per share data)
(Unaudited)

	September 29, 2007	December 30, 2006
Assets		
Current assets:		
Cash and cash equivalents	\$151 <b>,</b> 554	\$68,188
Short-term investments	486,023	318,104
Accounts receivable, net of allowance		
for doubtful accounts of \$573 at		
September 29, 2007 and \$421 at December		
30, 2006		
	56,693	36 <b>,</b> 657
Inventories	24,182	22,016
Deferred income taxes	6,642	12,118
Prepaid expenses and other current		
assets	27,149	12,944
Current assets of discontinued		
operations		33,680

Total current assets	752,243	503,707
Property, equipment and software, net	28,700	•
Goodwill	65,519	65 <b>,</b> 680
Other intangible assets, net	17,089	20,271
Other assets, net	28 <b>,</b> 420	•
Non-current assets of discontinued		
operations		38 <b>,</b> 739
Total assets	\$891 <b>,</b> 971	\$686 <b>,</b> 995
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Liabilities and Stockholders' Equity Current liabilities:		
Accounts payable	\$35 <b>,</b> 227	\$26,438
Accrued expenses	15 <b>,</b> 836	23,051
Deferred income on shipments to		
distributors	24,288	20 <b>,</b> 568
Income taxes	957	15,063
Current liabilities of discontinued		
operations	2 <b>,</b> 479	16,502
Total current liabilities	78 <b>,</b> 787	101,622
Long-term obligations and other liabilities	44,676	
Non-current liabilities of discontinued	,	,
operations		1,050
Total liabilities	123,463	118,313
Commitments and contingencies	,	·
Stockholders' equity:		
Preferred stock\$0.0001 par value;		
10,000 shares authorized; no shares		
issued and outstanding		
Common stock\$0.0001 par value; 250,000		
shares authorized; 55,129 and 54,802		
shares issued and outstanding at		
September 29, 2007 and December 30,		
2006, respectively		
	6	5
Additional paid-in capital		373 <b>,</b> 655
Retained earnings	378 <b>,</b> 542	195,022
Total stockholders' equity	768,508	568,682
Total liabilities and stockholders' equity	\$891 <b>,</b> 971	\$686 <b>,</b> 995
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SOURCE: Silicon Laboratories Inc.