

Silicon Laboratories Results Exceed Expectations

July 25, 2012 12:00 PM EDT

Company Reports Strong Quarterly Performance and Outlook

AUSTIN, Texas--(BUSINESS WIRE)-- Silicon Laboratories Inc. (Nasdaq: SLAB), a leader in high-performance, analog-intensive, mixed-signal integrated circuits (ICs), today reported second quarter revenue of \$135.7 million, an impressive eight percent sequential increase. GAAP and non-GAAP diluted earnings per share of \$0.47 and \$0.51, respectively, also exceeded expectations and represented significant growth.

Financial Highlights

Second quarter revenue was a company record and resulted from growth across the company's major product categories. On a GAAP-basis, gross margin improved to 61.0 percent. R&D investment increased to \$34.2 million and SG&A expense was \$32.2 million. Resulting GAAP operating income was 12.1 percent. Diluted GAAP earnings per share increased by 42 percent sequentially to 47 cents, due in part to a tax reserve release.

The following non-GAAP results exclude the impact of stock compensation and other one-time items. Significant strength in the company's Broad-based products improved the gross margin mix, resulting in gross margin of 61.3 percent for the quarter. R&D increased to \$31.3 million due to a record quarter of new product activity, and SG&A increased slightly to \$24.4 million. Operating income, therefore, was better than expected at 20.2 percent of revenue. Strong revenue growth and margin expansion provided significant earnings leverage resulting in diluted earnings per share of 51 cents, a 19 percent sequential increase. Reconciling charges are set forth in the financial measures table included below.

The company ended the quarter with \$323 million in cash, cash equivalents and investments due to continued healthy cash flow from operations.

Business Highlights

All three of the company's major product categories, Access, Broadcast and Broad-based, grew sequentially in the second quarter.

Within the Broad-based business, the company's timing and MCU products posted record quarters as the company began shipping into new applications in storage, security, and test and measurement. Both product lines also posted record design wins, indicating strength in the revenue pipeline and supporting the continued market share gains driving the outperformance versus the end markets.

The company's wireless products increased over 50 percent in the quarter and are expected to contribute meaningfully to future growth with the addition of the Ember products acquired early in the third quarter. When combined with the company's emerging 32-bit MCU portfolio, the company anticipates having the industry's strongest offering for embedded wireless devices.

The Broadcast business increased in the second quarter driven by audio products, which were up meaningfully due to seasonal builds of consumer radios. The video business was also solid, coming in about flat to the record high in the first quarter. The Access products saw growth across voice over IP, modems and Power over Ethernet applications.

"Our business is hitting on all cylinders, underscoring the strength of our portfolio and ability to gain market share," said Tyson Tuttle, president and CEO of Silicon Laboratories. "We're focusing on developing products that address some of the most significant trends impacting the industry. The global build-out of infrastructure to support growing bandwidth needs, the emergence of the Internet of Things, and the increasing importance of energy efficient and green technology all require analog-intensive, mixed-signal ICs."

The company expects revenue for the third quarter to increase to \$140 to \$145 million.

Webcast and Conference Call

A conference call discussing the quarterly results will follow this press release at 7:30 a.m. central time. An audio webcast will be available simultaneously on Silicon Laboratories' website under Investor Relations (<u>www.silabs.com</u>). A replay will be available after the call at the same website listed above or by calling 1 (855) 859-2056 or +1 (404) 537-3406 (international) and by entering 99916472. The replay will be available through August 8th.

About Silicon Laboratories Inc.

Silicon Laboratories Inc. is a leading designer of high-performance, analog-intensive, mixed-signal integrated circuits (ICs) for a broad range of applications. Silicon Laboratories' diverse portfolio of highly integrated, patented solutions is developed by a world-class engineering team with expertise in cutting-edge mixed-signal design. The company has design, engineering, marketing, sales and applications offices throughout North America, Europe and Asia. For more information about Silicon Laboratories, please visit <u>www.silabs.com</u>.

Forward-Looking Statements

This press release contains forward-looking statements based on Silicon Laboratories' current expectations. The words "believe," "estimate," "expect," "intend," "anticipate," "plan," "project," "will" and similar phrases as they relate to Silicon Laboratories are intended to identify such forward-looking statements. These forward-looking statements reflect the current views and assumptions of Silicon Laboratories and are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Among the factors that could cause actual results to differ materially from expectations. Among the factors that could cause actual results to differ materially from those in the forward-looking statements are the following: risks that Silicon Laboratories may not be able to maintain its historical growth; quarterly fluctuations in revenues and operating results; volatile stock price; average selling prices of products may decrease significantly and rapidly; difficulties developing new products that achieve market acceptance; dependence on a limited number of products and customers; intellectual property litigation risks; inventory-related risks; risks associated with acquisitions; difficulties managing international activities; difficulties manufacturers and subcontractors; risks that Silicon Laboratories may not be able to manage strains associated with its growth; credit risks associated with our accounts receivable; dependence on key personnel; risks associated with divestitures; geographic concentration of manufacturers, assemblers, test service providers and customers in Asia that subjects Silicon Laboratories' business and results of operations to risks of natural disasters, epidemics, war and political unrest; the competitive and cyclical nature of the semiconductor industry and other factors that are detailed in Silicon Laboratories' filings with the SEC. Silicon Laboratories disclaims any intention or obligation to update or revise any forward-looking statements,

whether as a result of new information, future events or otherwise.

Note to editors: Silicon Laboratories, Silicon Labs and the Silicon Labs logo are trademarks of Silicon Laboratories Inc. All other product names noted herein may be trademarks of their respective holders.

Silicon Laboratories Inc.

Condensed Consolidated Statements of Income (In thousands, except per share data) (Unaudited)

	Three Mor June 30,	ths Ended July 2,	Six Months Ended June 30, July 2,		
	2012	2011	2012	2011	
Revenues Cost of revenues Gross margin Operating expenses: Research and development Selling, general and administrative Operating expenses Operating income Other income (expense): Interest income Interest expense Other income (expense), net Income before income taxes Provision (benefit) for income taxes	\$ 135,670 52,868 82,802 34,245 32,178 66,423 16,379 363 (32) 1,079 17,789 (2,720)	164 16,616	\$261,372 103,474 157,898 67,175 57,580 124,755 33,143 860 (65) 968 34,906 77	\$245,833 97,463 148,370 69,533 57,914 127,447 20,923 1,044 (10) 373 22,330 10,918	
Net income Earnings per share: Basic Diluted	\$ 20,509 \$ 0.48 \$ 0.47	\$ 13,372 \$ 0.30 \$ 0.29	\$ 34,829 \$ 0.82 \$ 0.80	\$ 11,412 \$ 0.26 \$ 0.25	
Weighted-average common shares outstanding: Basic Diluted	42,655 43,423	44,602 45,951	42,556 43,637	44,435 45,998	

Unaudited Reconciliation of GAAP to Non-GAAP Financial Measures (In thousands, except per share data)

Three Months Ended Non-GAAP Income

Statement Items June 30, 2012

Revenues	GAAP Measure \$ 135,670	Revenue		Co	ock ompensation xpense *	ermination osts	Re	cquisition elated ems	Non-GAAP Measure	Non-G/ Percen Reveni	t of
Gross margin	82,802	61.0	%	\$	317	\$ 	\$		\$ 83,119	61.3	%
Research and development	34,245	25.2	%		2,954				31,291	23.1	%
Selling, general and administrative	32,178	23.7	%		3,340	3,946		483	24,409	18.0	%
Operating income	16,379	12.1	%		6,611	3,946		483	27,419	20.2	%

Three Months Ended

Non-GAAP Diluted Earnings Per Share

June 30, 2012

Net income	GAAP Measure \$ 20,509	Stock Compensation Expense * \$ 5,846	Termination Costs \$ 2,729	Acquisition Related Items \$ 483	Release of Unrecognized Tax Benefits \$ (7,265)	Non-GAAP Measure \$ 22,302
Diluted shares outstanding	43,423					43,423
Diluted earnings per share	\$0.47					\$ 0.51

* Excludes stock compensation recognized in connection with terminations costs for our former CEO.

Silicon Laboratories Inc. Condensed Consolidated Balance Sheets (In thousands, except per share data) (Unaudited)

	June 30,	December 31,
	2012	2011
Assets Current assets: Cash and cash equivalents Short-term investments Accounts receivable, net of allowances for doubtful accounts of	\$ 173,753 138,147	\$ 94,964 212,526
\$669 at June 30, 2012 and \$725 at December 31, 2011	72,666	55,351
Inventories Deferred income taxes Prepaid expenses and other current assets Total current assets Long-term investments Property and equipment, net Goodwill Other intangible assets, net Other assets, net Total assets	35,977 6,170 48,152 474,865 11,028 23,468 115,489 55,447 40,977 \$721,274	34,778 11,563 43,867 453,049 17,477 25,141 115,489 60,005 34,830 \$ 705,991
Liabilities and Stockholders' Equity Current liabilities: Accounts payable Accrued expenses Deferred income on shipments to distributors Income taxes	\$ 36,383 30,955 26,334 707	\$ 26,354 30,857 24,962 665
Total current liabilities Long-term obligations and other liabilities Total liabilities Commitments and contingencies Stockholders' equity: Preferred stock\$0.0001 par value; 10,000 shares authorized; no	94,379 9,700 104,079	82,838 24,214 107,052
shares issued and outstanding		
Common stock\$0.0001 par value; 250,000 shares authorized;		
41,941 and 42,068 shares issued and outstanding at	4	4
June 30, 2012 and December 31, 2011, respectively		
Additional paid-in capital Retained earnings Accumulated other comprehensive loss Total stockholders' equity Total liabilities and stockholders' equity	 618,839 (1,648) 617,195 \$721,274	598,939

Silicon Laboratories Inc. Condensed Consolidated Statements of Cash Flows (In thousands) (Unaudited)

	Six Months June 30,	Ended July 2,	
	2012	2011	
Operating Activities Net income	\$ 34,829	\$ 11,412	
Adjustments to reconcile net income to cash provided by operating activities:	φ 04,020	ψ11,412	
Depreciation of property and equipment	6,749	6,680	
Amortization of other intangible assets and other assets	4,559	6,077	
Stock-based compensation expense	15,865	18,074	
Income tax benefit from employee stock-based awards	2,627	2,083	
Excess income tax benefit from employee stock-based awards	,	(1,963)	
Deferred income taxes	1,625	181	
Changes in operating assets and liabilities:			
Accounts receivable	(17,315)	(23,562)	
Inventories	(1,299)	2,022	
Prepaid expenses and other assets	4,806	(1,021)	
Accounts payable	8,766	259	
Accrued expenses	(5,203)	(2,841)	
Deferred income on shipments to distributors	1,372	5,157	
Income taxes	(13,672)	3,672	
Net cash provided by operating activities	41,259	26,230	
Investing Activities			
Purchases of available-for-sale investments	(105,169)	(75,856)	
Proceeds from sales and maturities of marketable securities	186,514	104,831	
Purchases of property and equipment	(5,095)	(5,058)	
Purchases of other assets	(7,919)	(665)	
Acquisition of businesses, net of cash acquired		(27,262)	
Net cash provided by (used in) investing activities	68,331	(4,010)	
Financing Activities			
Proceeds from issuance of common stock, net of shares withheld for taxes	2,922	2,489	
Excess income tax benefit from employee stock-based awards	2,450	1,963	
Repurchases of common stock	(36,173)	(,	
Payments on debt		(7,174)	
Net cash used in financing activities	(30,801)	(25,963)	
Increase (decrease) in cash and cash equivalents	78,789	(3,743)	
Cash and cash equivalents at beginning of period	94,964	138,567	
Cash and cash equivalents at end of period	\$ 173,753	\$ 134,824	

Silicon Laboratories Inc. Shannon Pleasant, 512-464 9254 <u>shannon.pleasant@silabs.com</u>

Source: Silicon Laboratories Inc.

News Provided by Acquire Media